

Document Solutions for Distribution

MTS improves document management for Distributor reduces costs, increases equity and enforces disaster recovery plans

Summary

This distributor of motor fuels, lubricants and additives has been in operation for forty-five years and oversees multiple distribution centers. The timely delivery of their petroleum products and services are crucial to industrial, manufacturing, marine, automotive, aircraft and agricultural industries. Adequate inventory maintenance, error-free delivery, accurate billing, and the enforcement of disaster recovery policies and procedures are high on their priority list. To sharpen their competitive edge they turned to MTS Software Solutions.

Challenges

- Continued supply of reliable quality products – faster payment cycles would improve relationships with suppliers.
- Unorganized receivables prevent quick dispute resolution resulting in poor customer care.

Why Fortis with MTS Software Solutions?

- Automated capture process and indexing stores electronic documents in the Fortis repository in real time.
- “Self-service” interface for customers allows them access to real-time account and billing information.
- Backup processing and data replication simplify the disaster recovery process.

Solutions provided by MTS Software Solutions

- Automated capture and indexing within Fortis via integration with company’s primary line of business application.

ROI

- Automated processes save employee resources and time.
- Faster turnaround on invoice payments and shortened cash flow cycles.
- Enhanced the ability to seize new regional opportunities

“We knew we could improve all areas of our business; less errors in delivery and billing, more efficient inventory management, etc. But what need really stood out was our inability to quickly recover if a disaster struck. With [MTS Software Solutions] expertise in software integration and automated workflows, we were able to decrease our [disaster] recovery window, increase our cash flow, open another distribution center and better serve our existing and new clientele.”

– Company spokesperson